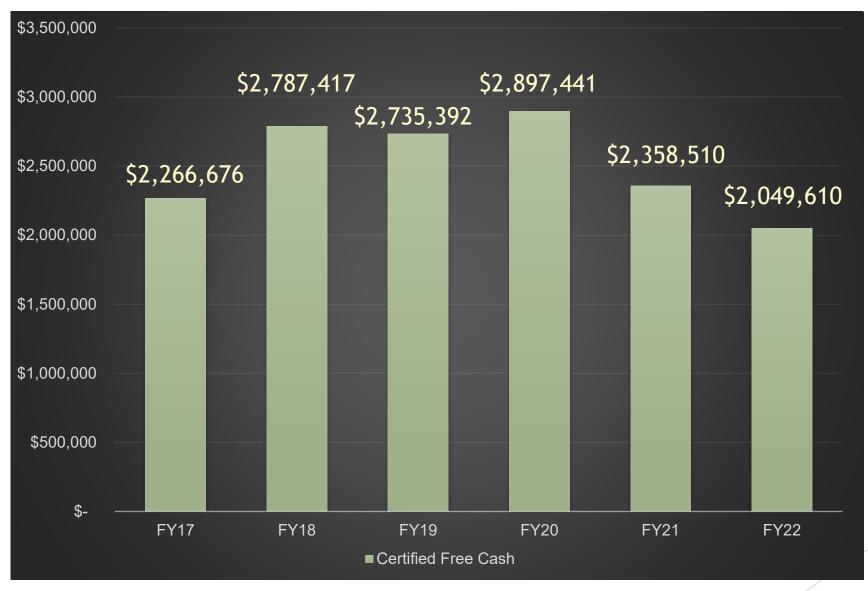
FY23 Financial State of the Town

Town Administrator's Presentation February 22, 2022



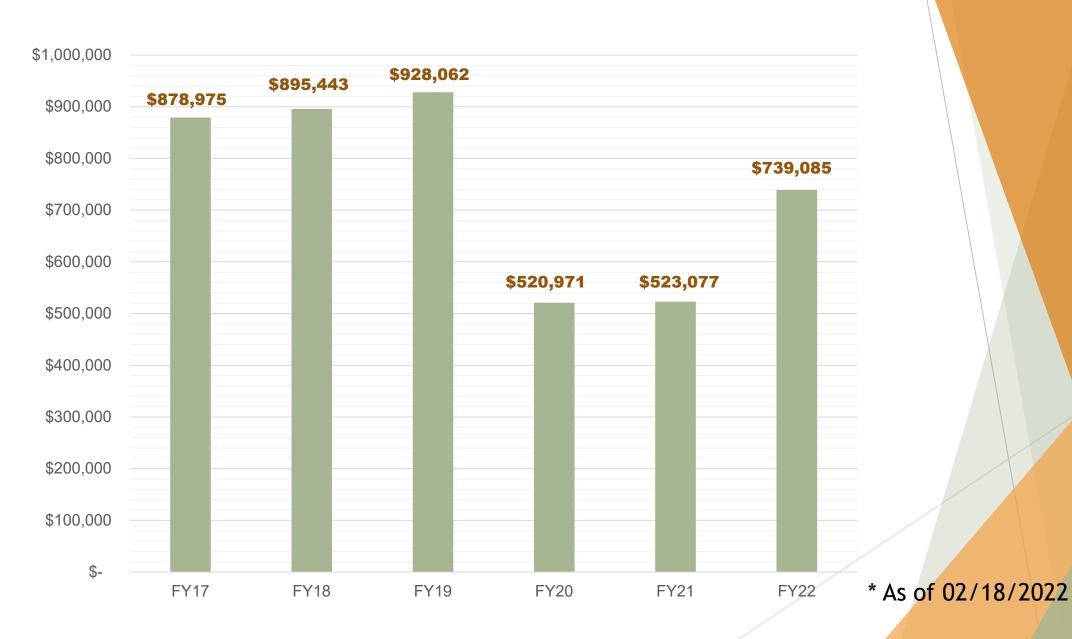
Denise M. Dembkoski, Town Administrator

Certified Free Cash

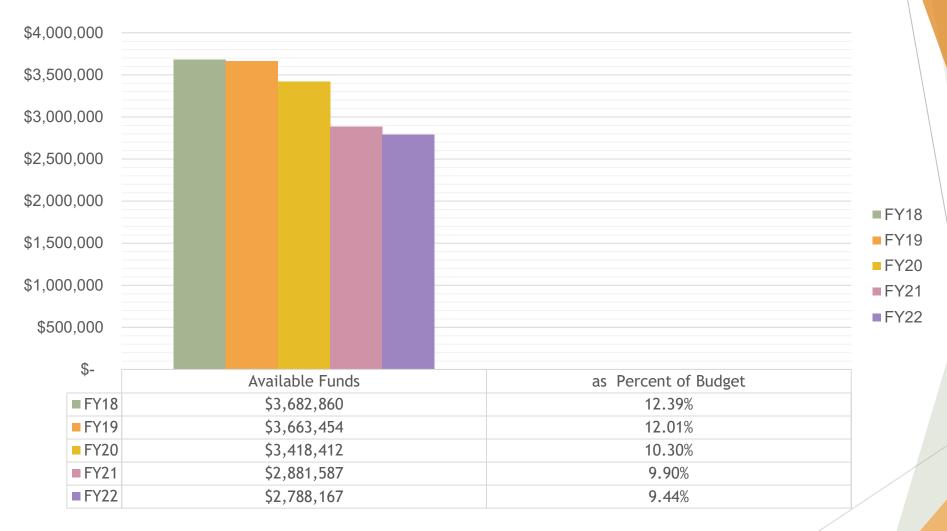


The Goal is for Free Cash to be on or above 5% of the Annual Budget. For FY22 we are at 6.9%.

Stabilization Account

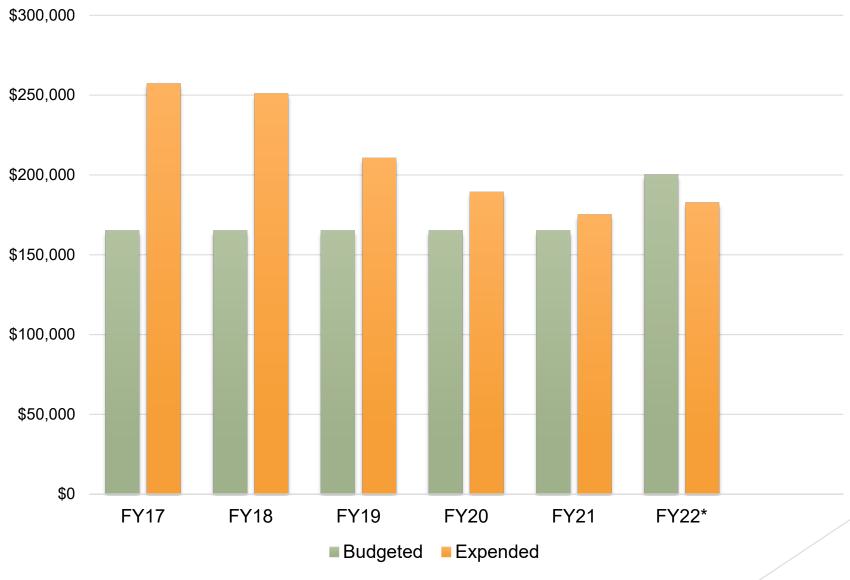


Available Funds as a % of Budget



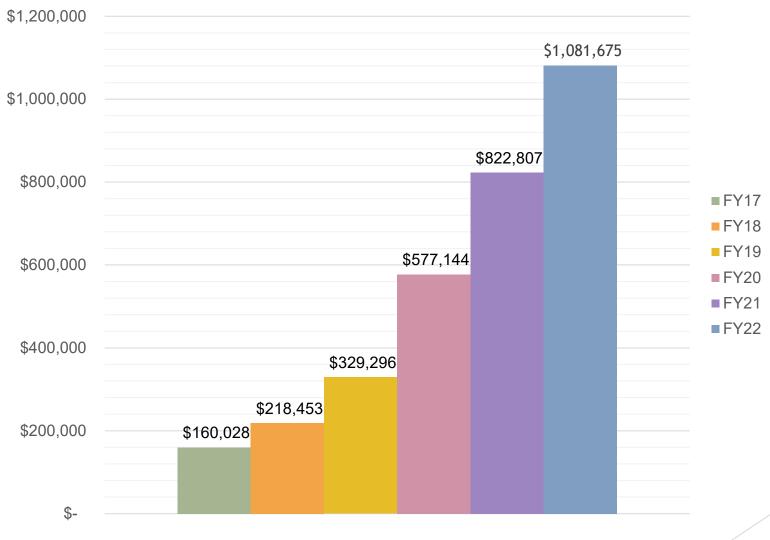
Our target range should be 10% - 15%

Snow & Ice



^{*} As of February 18, 2022

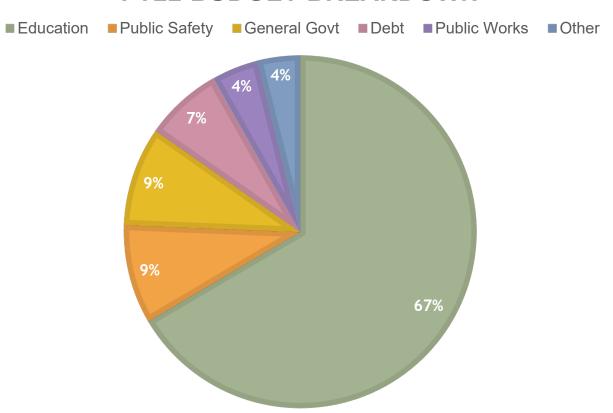
OPEB Trust Fund



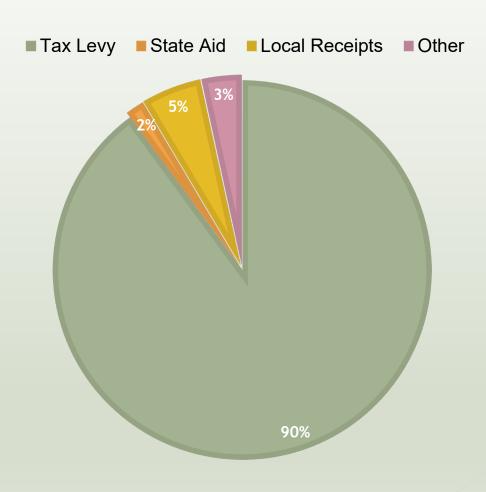
Current OPEB Liability: \$7,409,078

FY22 Town Meeting Adopted Budget - \$29,516,015

FY22 BUDGET BREAKDOWN



FY22 Revenue Breakdown



FY23 Estimated New Growth \$270,000 up from ~\$200,00 in FY22

Municipality: Stow

2020 Population Estimate: 7,174

DOR Income Per Capita: \$71,446

Average Single Family Tax Bill: \$10,893

Average Single Family Value: \$556,907

Number of Single Family Parcels: 2,108

Exemption Type: None

| DOR Code | Municipality | Year | Single Family Values | Single Family Parcels | Average Single Family Value | Single Family Tax Bill* | Single Family Tax Bill as % of Value* | DOR Income Per Capita | Average Tax Bill as a % of Income | Rank** |
|-------------|--------------|------|----------------------------|-----------------------------|--------------------------------------|-------------------------------|---|--------------------------------|---|--------|
| 286 | Stow | 2013 | 875,841,500 | 2,066 | 423,931 | 7,788 | 1.84 | 49,095 | 15.86 | 37 |
| 286 | Stow | 2014 | 879,913,000 | 2,072 | 424,668 | 8,141 | 1.92 | 56,053 | 14.52 | 34 |
| 286 | Stow | 2015 | 888,431,900 | 2,075 | 428,160 | 8,555 | 2.00 | 54,572 | 15.68 | 34 |
| 286 | Stow | 2016 | 919,098,750 | 2,078 | 442,300 | 8,837 | 2.00 | 57,018 | 15.50 | 35 |
| 286 | Stow | 2017 | 934,995,100 | 2,081 | 449,301 | 9,251 | 2.06 | 65,981 | 14.02 | 31 |
| 286 | Stow | 2018 | 962,046,800 | 2,090 | 460,309 | 9,657 | 2.10 | 63,821 | 15.13 | 29 |
| 286 | Stow | 2019 | 1,013,911,100 | 2,097 | 483,506 | 9,733 | 2.01 | 67,147 | 14.50 | 32 |
| 286 | Stow | 2020 | 1,043,085,500 | 2,104 | 495,763 | 10,218 | 2.06 | 62,898 | 16.25 | 27 |
| 286 | Stow | 2021 | 1,119,236,400 | 2,106 | 531,451 | 10,618 | 2.00 | 66,802 | 15.89 | 27 |
| 286 | Stow | 2022 | 1,173,959,500 | 2,108 | 556,907 | 10,893 | 1.96 | 71,446 | 15.25 | 34 |

Per Capita Income has increased by 45.53% since 2013 - Number of single family parcels has increased by 2% and the Value of Single Family homes has increased 34% - and the FY22 tax rate is the lowest it's been since before 2015.

American Rescue Plan Act Funds (ARPA)

The Town is expecting a total of \$2,162,292 in federal funds through these Coronavirus State and Local Fiscal Recovery Funds

The Select Board is the authority to determine how to spend these funds. To date, the Board has approved the following allocations:

- \$10,000 towards Administrative Cost to track and file necessary reports on these funds;
- \$75,000 towards addressing the Town's COVID response;
- \$500,000 towards the PFAS Remediation for the former Fire Station contamination;
- \$100,000 for Town Administrator discretionary funding including closing out former approved projects;
- \$100,000 for Community Initiated Projects;
- \$600,000 for Capital Projects.

Leaving \$777,292 for future allocation

FY23 BUDGET DRIVERS

FY23 Department Requested Budgets - \$31,863,342*

* With unknowns estimated

- Up \$1.9M from FY22 Budget
- Represents a 6.56% Increase
- The Proposed Increases from Minuteman High School and the Nashoba Regional School District makes up \$1.1M of the increase

\$6.5M for the Library

\$4.5M for the Lake Boon Dam

\$2.5M for Stow Acres

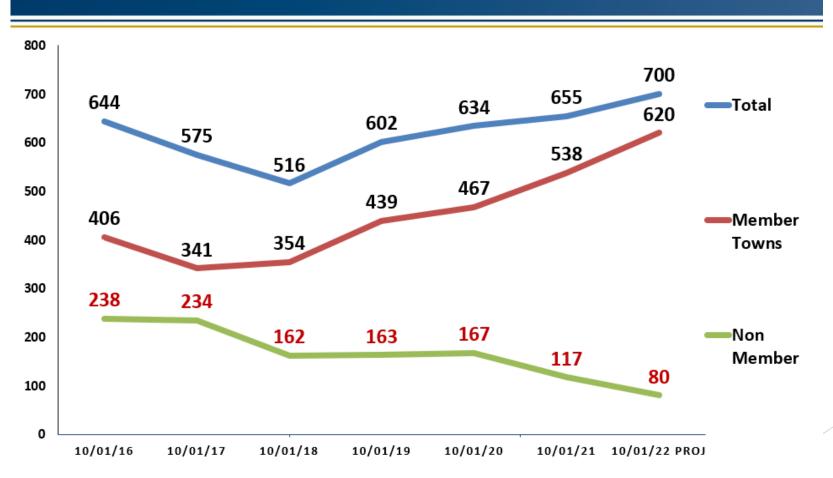
Includes Capital Projects to be funded through ARPA



Capital Requests \$15,722,545* (approximately)

Minuteman High School

Overall Enrollment: Oct 1





Enrollment HAS SHIFTED

- Greater (almost all) In-District Enrollment
- Out of District enrollment is decreasing
- Out of District Tuition Revenue decreasing
- Out of District Capital Fee Revenue decreasing

Resulting in:

- Increased Assessments to members &
 - Reduced Per Pupil assessments

Stow: Comparison of Assessment

| Stow | FY22 | FY23 | Difference | % Change |
|--------------------|-------------|-------------|------------|----------|
| Enrollment | 43 | 57 | 14 | 32.6% |
| Enroll 4 Yr. Avg | 28.25 | 38.75 | 10.5 | 37.2% |
| % Share Operating | 8.5% | 10.1% | 1.6% | 18.7% |
| % Share Capital | 7.3% | 8.4% | 1.1% | 14.4% |
| Min Req Contr | \$659,105 | \$971,464 | \$312,359 | 47.4% |
| Transportation | \$52,144 | \$48,299 | (\$3,845) | -7.4% |
| Operating | \$445,129 | \$596,186 | \$151,057 | 33.9% |
| Debt & Capital Ops | \$84,091 | \$106,092 | \$22,001 | 26.2% |
| MSBA Debt | \$340,335 | \$423,062 | \$82,727 | 24.3% |
| | | | | |
| Total Assessment | \$1,580,804 | \$2,145,103 | \$564,299 | 35.7% |

Stow: Preliminary Assessment

Minimum Required Contribution

Transportation Assessment

Operating Assessment

Debt & Capital Assessment

Sub-Total

Building Project – Debt Service*

Total Assessment

*Debt service excluded from Prop 2 ½ limitation

This assessment was approved by the Minuteman School Committee on January 27, 2022

\$ 971,464

\$ 48,299

\$ 596,186

\$ 106,092

\$ 1,722,041

\$ 423,062

\$ 2,145,103

35.7% INCREASE

Nashoba Regional School District

Preliminary Enrollment

| School | Bolton | Lancaster | Stow | Total |
|------------------------------|--------|-----------|-------|-------|
| Center | 4 | 3 | 499 | 506 |
| Hale | 2 | 2 | 274 | 278 |
| MRE | 4 | 450 | 5 | 459 |
| Burbank | 1 | 221 | 2 | 224 |
| FSS | 717 | 7 | 3 | 727 |
| NRHS | 282 | 275 | 313 | 870 |
| Sub Total | 1,010 | 958 | 1,096 | 3,064 |
| | | | | |
| Out of District - Special Ed | 7 | 4 | 7 | 18 |
| School Choice Out | 19 | 32 | 27 | 78 |
| Charter Out | 12 | 7 | 16 | 35 |
| Total Enrollment by Town | 1,048 | 1,001 | 1,146 | 3,195 |

| Town: | FIVE YEAR TOTAL | 1-Oct-21 | 1-Oct-20 | 1-Oct-19 | 1-Oct-18 | 1-Oct-17 | 1-Oct-16 | 1-Oct-15 | 1-Oct-14 | 1-Oct-13 | 1-Oct-12 |
|------------|-----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Bolton: | 5,203 | 1,048 | 1,027 | 1,017 | 1,035 | 1,076 | 1,015 | 1,041 | 1,049 | 1,084 | 1,069 |
| Lancaster: | 4,839 | 1,001 | 946 | 962 | 964 | 966 | 978 | 985 | 969 | 1,007 | 948 |
| Stow: | 5,755 | 1,146 | 1,084 | 1,150 | 1,164 | 1,211 | 1,258 | 1,262 | 1,318 | 1,315 | 1,233 |
| Total: | 15,797 | 3,195 | 3,057 | 3,129 | 3,163 | 3,253 | 3,251 | 3,288 | 3,336 | 3,406 | 3,250 |

Bolton FY22: 32.9% of NRSD enrollment Lancaster FY22: 30.6% of NRSD enrollment Stow FY22: 36.4% of NRSD enrollment

"Operating costs shall be apportioned among the member towns on the basis of the average of the previous five (5) years' enrollment as of October 1 of each of the preceding years for fiscal year 2000 and thereafter"

NRSD Regional Agreement

FY23 Minimum Local Contribution

| Minimum Local | | | | | | | | |
|---------------------|------------------------|--|--|--|--|--|--|--|
| Contribution | Contribution (House 1) | | | | | | | |
| Town Amount | | | | | | | | |
| | | | | | | | | |
| Bolton | \$9,705,349 | | | | | | | |
| Lancaster | \$7,856,057 | | | | | | | |
| Stow | \$10,534,011 | | | | | | | |
| Total \$28,095,41 | | | | | | | | |
| FY23 Preliminary H1 | | | | | | | | |

Assessment Breakdown

| Proposed Budget | \$62,462,270 | |
|---------------------|--------------|---------------------------------------|
| | | |
| High School Debt | \$544,713 | Subject to Capital Assessment Process |
| Local Revenue | \$12,144,477 | State and Locally Generated Revenue |
| | | |
| Amount Assessed | \$49,773,080 | Total Assessed |
| | | |
| Fixed Assessment | \$28,095,417 | Minimum Required Local Contributions |
| | | |
| Variable Assessment | \$21,677,663 | Remainder of Budget to be Assessed |

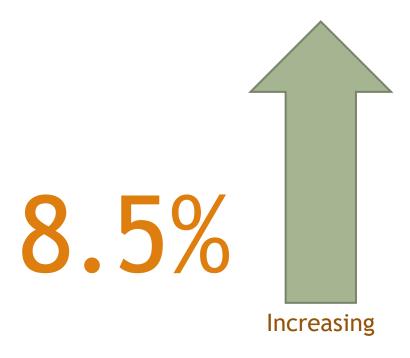
| Towns | Five Year Rolling Assessment Percentage | Fixed Assessment | Variable Assessment | FY 2023 Net Debt Assessment | Capital Assessment Credit | FY 2023 Total Assessment | FY 2022 Total Assessment | FY 2023 Total Dollar Increase | FY 2023 Percentage Increase |
|--------------|--|---------------------|------------------------|-----------------------------------|---------------------------------|--------------------------------|--------------------------------|-------------------------------------|-----------------------------------|
| Bolton | 32.9366335% | \$9,705,349 | \$7,139,892 | \$186,445.43 | \$0 | \$17,031,687 | \$16,317,623 | \$714,064 | 4.38% |
| Lancaster | 30.6323986% | \$7,856,057 | \$6,640,388 | \$167,557.16 | \$0 | \$14,664,002 | \$13,845,827 | \$818,175 | 5.91% |
| Stow | 36.4309679% | \$10,534,011 | \$7,897,382 | \$190,710.52 | \$0 | \$18,622,104 | \$18,059,890 | \$562,214 | 3.11% |
| Total | 100.0000000% | \$28,095,417 | \$21,677,663 | \$544,713.11 | \$0 | \$50,317,793 | \$48,223,340 | \$2,094,453 | 4.34% |

Net Payment Analysis

| | FY 2023 Assessment | SBAB Credit | FY 2023 Net Assessment |
|-----------|-----------------------|-------------|---------------------------|
| Bolton | \$17,031,687 | \$0 | \$17,031,687 |
| Lancaster | \$14,664,002 | \$0 | \$14,664,002 |
| Stow | \$18,622,104 | \$0 | \$18,622,104 |

A .4% to .5% DECREASE is expected to come off these percentages once union negotiations and transportation contracts are finalized.

Health Insurance Change for FY23



Looking ahead to FY23

Minuteman Vocational Assessment and Nashoba combine for more than \$1M increase to FY23

Cost to update and improve failing facilities is increasing

Separate Education Incentive is gone and now included in budget line items

Tax collection rate is still high and has not been adversely affected by COVID

ARPA funds gives more flexibility on spending and use of Free Cash

0

Town Administrator FY23 Budget Recommendations

We continue to fund the OPEB Trust with an annual appropriation of at least \$235,000 from Free Cash

Make an annual appropriation to the Stabilization Account – FY23 Recommendation is \$200,000 from Free Cash

Make improvements to the Facilities Department by budgeting for regular building maintenance and adding custodial hours

Add additional resources to Pompo with the creation of a part-time front desk position

Town Administrator FY23 Budget Recommendations

Continue to support and invest in the Fire Department's hybrid call model by adding additional wages for the Ambulance Coverage and support the SAFER Grant to bring in 4 additional full-time Firefighters

Redesign the pay scale for Recreation Summer Staff – Streamline the positions and add steps to reward returning employees

Town Administrator FY23 Budget Recommendations

Continue to work with our state and federal legislators on earmarked funds for Stow and Continue to seek out and apply for grants in all municipal areas:

\$300,000 from State ARPA Funds to install 6 Fire Cisterns

\$1,000,000 MVP Grant for the Stow Acres Acquisition – Letter of Intent submitted

\$1,000,000 Grant for the Lake Boon Dam – Applied For

~\$300,000 SAFER Grant for 4 Full-time Firefighters for 3 years (Includes salary and benefits) – Applied For

Thank you!



Any Questions?